

Bettina Grassl

Services

- Intercultural Management, Intercultural Trainer & Coach, Corporate Culture Consulting
- Cultural Due Diligence for Cross Border Mergers and Acquisitions, Transformation
- Agile Leadership Training, Leadership Coach, Intercultural Negotiations & Communication
- Virtual Teams, Diversity in Teams

Professional Experience

- 13 years Investment Banking with Citi Group, B&T Sociedad de Valores y Bolsa, Raiffeisen Zentralbank, Raiffeisen RSI Budapest, Raiffeisen Trade.com, 5 years FMCG Industry Julius Meinl GmbH
- Sales & Trading of Capital Market Products, Institutional Domestic & Foreign Clients, Product Management Executive Positions, Strategic Implementation and Development of new markets.
- Head of Central Planning and Purchasing , Transformation Management, Process Change & Cost Reduction Program, Supply Chain Management
- 2008 Foundation of ABCconnect – independent Management Consultant & Trainer

Professional Knowledge

- Master's degree Economics & Business Administration at University WU Vienna
- Languages: German, English, Spanish, French, Hungarian, Russian, Serbian
- Studies at Sorbonne Paris, University Debrecen, MGU Lomonosov Moscow , IESE Barcelona (Managing People Across Cultures)
- Certified Potential-focused Approach Consultant, Coach & Trainer for Leaders and Teams (Dr. Günter Lueger)
- Certified Intercultural Trainer, IDI certified, ICS certified (Mitchell R. Hammer)



Typical for me is....

- Very open minded
- Lived in several countries for 9 years
- Client and Sales oriented
- Consistently and pragmatically develop and accompany solutions